**Rijwan Mohmmad**  
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**PROFESSIONAL SUMMARY**  
Results-driven professional transitioning into a Analyst role with a strong foundation in data management, analytics, and business intelligence. Experienced in leveraging SQL, Python, Power BI, Tableau, and Excel to analyse data, generate insights, and optimize processes. Adept at stakeholder communication and problem-solving to drive data-driven decision-making.

**TECHNICAL SKILLS**

* **Data Management & Analysis**: Statistics, Agile Methodology, Salesforce, Excel (VLOOKUP, Pivot Tables, Insights Generation)
* **Business Intelligence & Visualization**: Tableau, Power BI (DAX, Insight Generation, Power Query)
* **Database Management**: SQL (DDL, DML, Joins, CTEs, Window Functions)
* **Programming & Data Processing**: Python (Functions, OOP, NumPy, Pandas, Matplotlib, Seaborn, Plotly)
* **AI Tools & Assistants:** ChatGPT, Gemini, Copilot, Ideogram, perplexity, Gamma, Notion, RunwayML
* **Soft Skills**: Stakeholder Communication, Problem-Solving, Critical Thinking, Team Collaboration & Workflow Management

**PROFESSIONAL EXPERIENCE**

**Ola Electric, Bhilwara, Rajasthan**  
*Brand Champion* (Nov 2022 – Dec 2024)

* Managed and analysed sales data using **Salesforce & Excel**, identifying key trends and optimizing customer engagement strategies.
* Developed **data-driven sales reports** to track performance, increasing efficiency in decision-making.
* Achieved a **30% boost in sales conversions** through targeted data analysis and insights.
* Conducted data management tasks, maintaining structured datasets for tracking customer interactions and product preferences.

**Hind Electrical and Hardware, Bhilwara, Rajasthan**  
*Senior Sales Executive* (Sep 2017 - Oct 2022)

* Increased overall sales by 20% YoY through customer engagement and product knowledge.
* Provided expert guidance to customers and conducted product demos to influence purchasing decision.
* Played a key role in expanding the customer base.

**PROJECTS**

**HR Analytics Dashboard – Power BI (LINK - https://github.com/MrRijwan/HR-analysis-power-bi-dashboard)**

* Designed an interactive **HR Analytics Dashboard** visualizing attrition rates, salary distribution, and workforce trends.
* Cleaned and integrated HR data to generate meaningful insights for strategic planning.

**Patient Outcomes and Claims Insights Dashboard *(Power BI, Excel)* (LINK - https://github.com/MrRijwan/Patient-Outcomes-and-Claims-Insights)**

* Developed a Power BI dashboard analyzing 105K patients and $524M in claims to uncover trends in recovery rates, diagnoses, and costs.
* Designed interactive visuals with dynamic filters and tooltips to enhance decision-making for healthcare providers.
* Identified diagnosis-specific recovery gaps (e.g., Unknown: 38.24%) and highlighted top-performing hospitals and doctors.
* Supported strategic planning in patient care and cost optimization through data-driven insights.

**EDUCATION & CERTIFICATIONS**

* **Bachelor of Arts**, MDS University, Ajmer (2017-2020)
* **Business Analyst Certification** – Textbook
* **Customer Care Executive Certification** – PMKIVY
* **RSCIT (Rajasthan State Certificate in Information Technology)**

**ADDITIONAL INFORMATION**

* **Languages**: English, Hindi, Urdu, Marwari
* **Interests**: Data Science, Market Research, Technology & Innovation, Gaming & Esports
* **LinkedIn Link** : ([www.linkedin.com/in/rijwan786](http://www.linkedin.com/in/rijwan786))
* **GitHub Link**: (https://github.com/dashboard)